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## EXTERNAL FACTORS DETERMINING THE ELECTORAL STRATEGIES OF POLITICAL PARTIES IN MULTI-LEVEL SYSTEMS

## **ABSTRACT**

This article identifies the factors which determine the electoral strategies of political parties in multi-level systems and describes how they can influence these strategies. It particularly focuses on the two aspects: regionalisation and "nationalisation" (centralisation) of the strategies. In the first case, state-wide parties allow their regional branches to develop their own strategies, in the second one – the regional strategies are dominated by the strategies of state-wide parties. The article shows the features of political systems that foster each of these cases, especially the way in which a multi-layered system is created (bottom-up, top-down), the relations between the state authorities at central and regional levels (connected, separated), electoral systems and cycles.

## Key words

electoral strategies, political parties, multi-level system, party organisation, regionalisation

## 1. Introduction

Electoral strategies – together with programmatic, personal, promotional and coalitional – can be regarded as partial strategies, which make up the general strategies of political parties (Pawłowski, 2003, pp. 89–90). Therefore they can be considered as a concrete expression of the overall strategy, a way that serves the preparation and implementation of the policy offers that allow voters to

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